

Expert advice, total fleet management, best practice and net cost savings – is this too good to be true?

It sounds like a classic case of being too good to be true, but this is exactly what A&E Fire Protection are getting from their new Fleet Management Contract with GO Fleet Services.

Enjoying successful growth themselves, A&E wanted a fleet partner that could help deliver financial savings as well as helping them achieve best practice in all aspects of fleet management – and only a few months into the new three year contract, this is exactly what they are getting;

Edward Stallard, MD of A&E Fire Protection explains more;



“Our business is focussed on providing great service to our customers, and to do this we need our fleet to be responsive, reliable and always on the road, but we also need to ensure we are achieving best value and

operational excellence – GO Fleet Services helps ensure we achieve all of this”.

“GO Fleet Services provides us with a complete range of services, they look after everything from getting us great value on new vehicle procurement and leasing, they get the vehicle ready for deployment including fitting it with satellite tracking, internal racking and all vehicle sign writing, and then they look after the vehicle during its life through a total fleet management service.”

They are different from other ‘fleet management providers’ as they are a

physical fleet and transport business, they have their own vehicle repair facilities, their own vehicle rental support fleet, and most importantly their not afraid to roll their sleeves up and get their hands dirty to keep our fleet always on the road. It is this great balance between expertise and real life fleet support that is providing us with the real value and the benefits we had hoped for.

The net savings are tangible

It was evident from the first time GO procured vehicles on our behalf that they have access to a much wider range of vehicle funding providers and leasing companies and have delivered tangible savings on every area of procurement. They approach every element of procurement with the ethos of achieving the best value for us, and it feels great to know that as experts in their field they are working on our behalf.

The responsiveness and speed of delivery is impressive

One of the most distinctive aspects of GO’s service is their service and speed in getting things done. This is what our business demands, and GO get this completely. We have agreed priorities and project plans in place, and have complete confidence that that they will attack and deliver each and every item professionally, knowing exactly what our requirements are, and knowing they will deliver best value and with pace.

“So no, this isn’t too good to be true, our partnership is proving that outsourcing total fleet management to GO you really can have your cake and eat it!”

GO FLEET SERVICES
FLEET MANAGEMENT | LEASING | FLEET ADMIN | DRIVER SUPPORT

To find out more call GO Fleet Services on 01242 233084 or e-mail info@go-transportgroup.co.uk